Appropriate Courses for Meeting

Organization Skills Requirement

In AGEN & BSEN Programs

(updated as of April 23, 2010)

Students taking one of the courses listed below will have fulfilled the ***Organizational Skills Requirement*** *in AGEN and BSEN. If a course also satisfies an ACE requirement and an Organizational Skills Requirement, then the 3 credits freed up can be shifted to a AGEN/BSEN emphasis elective, or an engineering, biology or science elective. The freed up credits could also be used to meet a minor or double minor requirement, to add depth to an ACE area, or to supplement the Organizational Skills Requirement. Double counting in no way, however, will reduce the 132/134 credit hour graduation requirement.*

ACCT 201 Introductory Accounting I (3 cr) Prereq: Sophomore standing and 2.5 GPA, or freshman standing and 3.5 GPA over at least 14 credit hours earned at UNL. Develops fundamentals of accounting, reporting, and analysis that are helpful in understanding financial, managerial, and business concepts and practices, and provides the foundation for many advanced courses in the College.

ACCT 306 Survey of Accounting (4 cr) Prereq: Except for the 53-hr requirement, the junior standing prerequisite is waived. ACCT 306 is not open to students who have credit in ACCT 201 and/or 202. A one-semester course for students above the sophomore level who desire a knowledge of the fundamentals of accounting. Fundamentals of accounting analysis which are most helpful in understanding managerial and business concepts and practices.

AECN 201 Farm and Ranch Management (4 cr) Prereq: AECN 141 or ECON 212. Various economic principles and business management concepts which are involved in the decision-making process when organizing and operating a farming /ranching operation. Includes production economics, record keeping systems, financial budgets and analysis, crop and livestock enterprise analysis, leasing arrangements, depreciation, farm business organizations, farm investment analysis, pasture/rangeland management, and production efficiency indicators.

AECN 256 Legal Aspects in Agriculture (3 cr) Prereq: Sophomore standing. Legal aspects of agriculture: taxation, contracts, property rights, buying and selling real estate, condemnation, land use regulations, leases, co-ownership, partnerships, corporations, commercial transactions, credit, liability, insurance, estate planning, water law, and agricultural regulations. A practical exposure to the legal institutions of Nebraska.

AECN 357 Natural Resources and Environmental Law (3cr) Prereq: Junior standing or permission; AGRI/NRES 103 or GEOG 181 recommended. Environmental impact review; air and water pollution control; solid and hazardous waste control; endangered species and habitat preservation; land use regulation; state and federal water rights law.

AECN 456 Environmental Law (3 cr II) Prereq: Junior standing. AECN/NREE 357 recommended. *Available through Extended Education and Outreach.* Administrative law, risk assessment, environmental impact review, Clean Air Act, Clean Water Act, non-point pollution control, wetlands regulations pesticide and toxic substance regulation, solid and hazardous waste regulation, drinking water protection, land use regulation, energy policy, and international environmental law.

AECN 457 Water Law (3 cr) Prereq: AECN/NREE 357. *Available through Extended Education and Outreach.* Environmental impact review; public trust doctrine; endangered species; land use controls; wetlands regulation; surface and ground water rights; Indian and federal water rights; impact of water quality regulations on water allocation.

AERO 332* Air Force Leadership Studies II (3 cr) Prereq: AERO 331, or permission. Principles of leadership, professionalism, ethics, communications skills, and problem solving, including quality leadership applications.

ALEC 102 Interpersonal Skills for Leadership ***ACE 2*** (3 cr) *Open to freshmen and sophomores only.* Introduction to the principles and practices of positive interpersonal relationships for leadership development. Self-awareness, awareness of others, effective interpersonal communication, and the building of trust relationships as a basis for understanding and developing leadership. An experiential approach, field projects and a supervised service project.

ALEC 202* Leadership Development in Small Groups and Teams (3 cr) Leadership and followership skills in small groups and teams. Leadership dynamics which make team leaders and members influential and satisfied in both informal and work group settings. Leadership from the perspective of student practical experience. A shadowing experience and simulation exercise.

ALEC 302* Dynamics of Effective Leadership in Organizations (3 cr) Prereq: ALEC 202. Principle and process of effective leadership in complex organizations of society and commerce. Dynamic interactions of personal characteristics, technical skills, interpersonal influence, commitment, goals and power.

ALEC/NRES 428 Leadership in Public Organizations (3 cr) Prereq: Junior standing. Leadership in theories, research, and practices in public organizations and natural resource agencies.

ALEC 466 Leadership and Diversity in Organizations and Communities (3 cr) Leadership theories and their applications to human diversity in organizations and communities, with special emphasis on rural environments.

ALEC 477 Leadership and Motivation (3 cr) Classic and contemporary motivation theories applied to leadership in organizations and communities.

ALEC 397E* Pepsi Service Scholarship (3 cr) Prereq: Permission. Readings; in depth discussions; analysis of current theory, issues, problems, research and practice in leadership, education and/or communication. Topics vary but generally involve a financial scholarship that is dependent upon team-oriented service learning in the Lincoln community.

ALEC 397K* Chancellors Leadership Class (3 cr) Prereq: Permission. Readings; in depth discussions; analysis of current theory, issues, problems, research and practice in leadership, education and/or communication. Topics vary for this select group of students, but generally involve direct involvement with University leaders from the Chancellor's office.

BLAW 372 Business Law I (3 cr) Prereq: Junior standing and 2.5 GPA. Basic legal principles needed to recognize the relevant issues and the legal implications of business situations. Application of the principles of law to accounting and auditing. Political, social, and ethical implications. Property and contracts.

BSAD 182H Foundations of Business I *ACE 6* (3 cr) Prereq: Good standing in the University Honors Program; admission to the Jeffrey S. Raikes School of Computer Science and Management and BSAD/RAIK 181H. Introduction to managerial accounting and microeconomics. Continuation of management, information systems and accounting systems topics. Content integration and application, problem-solving and situational analysis.

COMM 210* Small Group Problem Solving *ACE 2* (3 cr) Prereq: Sophomore standing. Theory and practice of the origin, purpose, methods, and procedures in group problem solving (discussion), and the theory of small group processes.

COMM 286* Business and Professional Communication *ACE 2* (3 cr) Prereq: Sophomore standing. An introduction to a variety of communication skills to help achieve maximum effectiveness on the job; verbal and listening skills, oral presentation techniques, small group problem solving/ leadership, interviewing, and organizational communication.

COMM 354 Health Communications (3 cr) Prereq: Junior standing. Overview of communication research and practice in various care contexts: client/provider interactions, provider/provider communication, communication in health care Organizations, mediated messages in the marketing and promotion of health information, consumer advocacy, politics of health care.

COMM 371* Communication in Negotiation and Conflict Resolution (3 cr) Introductory account of the role of conflict in relational development, focusing on the manifestation of conflict through conversation, the alternative perspectives on strategizing conflict, and the current theoretical orientations to understanding relational conflict.

COMM 386 Organizational Communication (3 cr) Introduction to the guiding theories in organizational communication field and key communication issues in contemporary organizations. Application of theories and issues through case studies.

CRPL 400 Introduction to Planning *ACE 8* (3 cr) Field of community and regional planning introduced and studied in relation to the history of cities, urbanization, and regionalization. Origins and evolution of American urban and regional planning practice. The planning process as a response to social, political, physical, and economic factors is analyzed. Introduces the community comprehensive planning process, plan implementation, and functional areas of planning.

EDPS 496* Directed Field Experience (3 cr) Engineering students often are selected as New Student Enrollment (NSE) guides in the Office of Admissions or as Resident Assistants (RAs) in the dormitories. Both are highly competitive positions accompanied by professionally-led intensive training in interpersonal, cultural and leadership skills. Credit is awarded on a case by case basis upon presentation of a syllabus to the academic adviser.

FINA 260 Personal Finance *ACE 6* (3 cr) Introductory course in the finance area with concentration inpersonal financial applications. Includes: income and occupation, expenditures, budgeting, consumerism, taxes, consumer credit, banking services, savings and savings instruments, life insurance, social security, annuities, pensions, health insurance and care, automobile, fire, and property insurance, home ownership, investments and securities, mutual funds, and estate planning including wills, trusts, estates, death taxes, and gift taxes.

FINA 361 Finance (3 cr). Prereq: Sophomore standing; 2.5 GPA; ACCT 201/201H or 306; ECON 210 or 211; MATH 104/104H or 106/108H; ECON 215 or STAT 218 or equivalent. Scope and content of the finance specialization; survey of the major theoretical issues; the financial instruments; analysis of the capital management problems; and development of criteria for financial decision making.

IMSE 302 Engineering Sales (3 cr) Prereq: Junior standing and IMSE 206. Sales engineering requirements. Relationship of sales engineering to contract administration, purchasing, production, and marketing.

IMSE 305 Introduction to Engineering Management (3 cr) Prereq: Junior standing. Introduction to engineers transitioning into management: engineering managerial functions; planning and organizing technical activities; motivation of individuals and groups; team building; leadership; power and influence; decision making; communications; conflict resolution and project management using a software package.

IMSE 401 Engineering Law (3 cr) Prereq: Junior standing. Introduction to jurisprudence, civil procedure, contract, product liability, employment, real property, intellectual property, alternative dispute resolution, and other fields of law relevant to the engineering profession.

IMSE 407 Project Management (3 cr) Project development, role of the project manager, project selection, project planning, budgeting and cost estimation, project scheduling, and project termination.

MILS 302* Leadership and Ethics (3 cr) Role of communications, values and ethics in effective leadership. Ethical decision making, consideration of others, spirituality in the military and Army leadership doctrine. Improve oral and written communications abilities.

MNGT/ENTR 121 Intro to Entrepreneurial Management ***ACE 6*** (3 cr) Combines the expertise of Business College faculty with real world experiences of successful practitioners to examine the success principles of the free enterprise system and provide students an understanding of the nature of entrepreneurship and intrapreneurship.

MNGT 320 Principles of Management ***ACE 6*** (3 cr) Prereq: Junior standing. Nature and dynamics of managerial organization, planning, communication processes and control problems, leadership and motivation in complex organizations, and executive development.

MNGT/ENTR 321 Business Plan Development (3 cr) Prereq: Junior standing. Prospects for a career as an entrepreneur. Framework for selecting, funding, and starting own business. Provide tools and insights to improve the chances for success as an entrepreneur.

MNGT 360* Managing Behavior in Organizations ***ACE 6*** (3 cr) Prereq: Junior standing; ECON 215 or STAT 218; and 2.5 GPA Foundation of organizational behavior. Perspective, historical background, methodology and theoretical framework for human behavior in organizations. Micro- (perception, personality and attitudes, motivation and learning) interactive (group dynamics, conflict, stress, power and politics, and leadership), and macro- (communication, decision making, organization theory and design, and organizational culture) levels of analysis. Applications for performance improvement and organizational change and development.

MNGT 365 Managing Diversity in Organizations ***ACE 6*** (3 cr) Challenges and opportunities for maximizing the power of a diverse workforce. Contemporary response to the issues of effective management of pluralistic perspectives and the impact of diversity on organizational climate and productivity. Introduction to diversity competence skill development techniques, strategies, and best practices for organizational effectiveness.

MNGT /ENTR 421 Entrepreneurial and Venture Mg't ***ACE 6*** (3 cr) Prereq: Junior standing. Analyses of plans written by University of Nebraska–Lincoln students. The successful planning, implementation, and launching of new business ventures. Characteristics of entrepreneurs and the importance of building networks.

MNGT 428 International Management ***ACE 9*** (3 cr) Prereq: MNGT 360. Taught from the perspective of US enterprises operating in the global economy. The manner in which cultural, economic, political, and social differences affect the management of business, governmental, military, and other enterprises is considered. Emphasis on problems of managing in Latin America, Europe, and Asia.

MNGT 467 Leadership in Organizations ***ACE 6*** (3 cr) Prereq: Senior standing; MNGT 360 and COMM 286. Exposes students to classic and contemporary theories of leadership. Objective is to enhance the student's understanding of the nuances of leadership as it is practiced and experienced in organizations. Opportunities to assess students' personal leadership capacity, as well as to identify the skills, attitudes and competencies they possess and/or need to develop to assume and distinguish themselves in leadership positions.

NAVS 412* Leadership and Ethics (3 cr) Theory of leadership and management and practical application. Professional ethics and law within the scope of the military environment. Capstone course builds upon and focuses the managerial and professional competencies developed during prior at-sea training and naval science courses.